

# Excelsior Multi-Manager Old Mutual Investment Group Portfolio

As at 31 January 2010



## Portfolio objective

This portfolio invests into Old Mutual Investment Group (South Africa) (Pty) Ltd's (OMIGSA, previously OMAM) local best view balanced strategy. OMIGSA is the largest asset manager in South Africa based on asset size. It is a core manager and has a combination top-down and bottom-up process. Within equities, common drivers are assessed together to determine sector or "cluster" weightings. The asset manager is well resourced, with a dedicated risk management team in place. The fixed interest team manages the cash and bond portions on a combined basis. The fixed interest and asset allocation teams benefit from strong input by OMIGSA's economic research unit.

## Portfolio facts

Portfolio manager	OMIGSA
Administered by	STANLIB Multi-Manager
Portfolio type	Single-Manager
Launch date	March 2006
Classification	Domestic Asset Allocation Prudential Medium Equity
Benchmark	100% SA Large Manager Watch Survey Median

## Risk profile



No adjustment has been made to the above risk profile for the guaranteed version of the portfolio. If a guarantee is selected on the portfolio, then the risk profile will be lower, provided the investor remains in the guaranteed portfolio for the duration of its guaranteed term.

## What return is the portfolio designed to achieve

Investment horizon to achieve expected return	Expected Returns*
5 years	CPI + 3% p.a.

The Consumer Price Index (CPI) measures the increase in the price of the basket of goods an average family would buy over a specified period of time.

\*Expected return is after the deduction of tax but before any Liberty Life charges and fees have been deducted.

## Quarterly commentary (4th quarter)

OMIGSA was below the benchmark for the quarter, the underperformance stemming mainly from the equity component.

At an asset-allocation level, the net effect was marginally negative, driven by the portfolio being underweight equities and overweight bonds. This was partially offset by an underweight to cash. The manager is comfortable with its equity position.

The markets are looking frothy in the absence of positive earnings and there seems little reward for conviction. OMIGSA's underperformance was largely driven by poor equity share selection, specifically within Construction & Materials in the Industrial sector. Being overweight Murray & Roberts and Aveng detracted value. Construction struggled as post-World Cup fears escalated. The sluggishness of the SA recovery has led to a widespread concern that the boost to the sector given by World Cup preparations may not have traction beyond the event.

## Notes

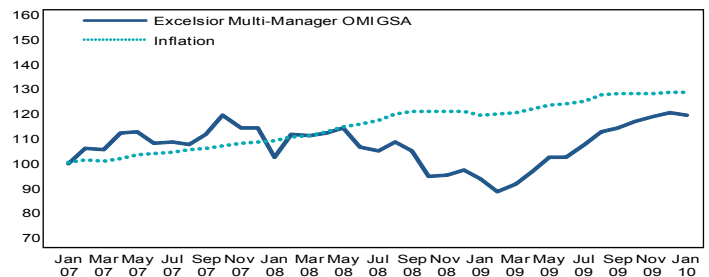
As from 28th October 2008 the portfolio's foreign investment exposure might exceed the restrictive limit of 20%, or as amended from time to time, as a result of the inward listed British American Tobacco ("BAT") shares received as part of a corporate de-merger. The South African Reserve Bank has allowed some institutional investors a grace period of 2 years to rebalance their portfolios to adhere to the foreign investment limit. The grace period for BAT expires on 27 October 2010. Records of foreign investment exposure for BAT are available upon request.

## Disclaimer

The information contained in this document does not constitute advice by Liberty Life. Whilst every attempt has been made to ensure the accuracy of the information contained herein, Liberty Life cannot be held responsible for any errors that may occur. Past performance cannot be relied on as an indicator of future performance. Investment performance will depend on the growth in the underlying assets, which will be influenced by inflation levels in the economy and prevailing market conditions. Source: Liberty Life, STANLIB.

Liberty Group Ltd – an Authorised Financial Services Provider in terms of the FAIS Act (licence no. 2409)  
Liberty Active Ltd – an Authorised Financial Services Provider in terms of the FAIS Act (licence no. 10332)

## Performance

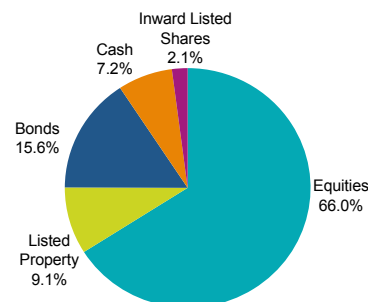


\*3 year cumulative performance based on untaxed fund class.

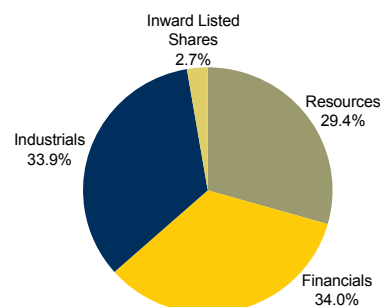
## Returns

	3 Months	6 Months	1 Year	2 Years	3 Years
Taxed	1.97%	10.55%	26.18%	7.61%	5.87%
RA	2.02%	10.82%	26.96%	7.81%	6.02%
Untaxed	2.02%	10.82%	26.96%	7.81%	6.02%
Company	1.93%	10.28%	25.43%	7.61%	5.84%
Benchmark	0.04%	2.37%	7.37%	8.43%	8.61%
Inflation	0.04%	2.37%	7.37%	8.43%	8.61%

## Asset allocation



## Sector allocation



## Top 10 equity holdings

STANDARD BANK GROUP LTD	7.52%
MTN GROUP LTD	6.92%
ANGLO AMERICAN PLC	4.64%
FIRSTRAND LTD	4.49%
SASOL LTD. / ORD	4.29%
BHP BILLITON PLC	4.22%
SABMILLER PLC	3.41%
OLD MUTUAL PLC	3.36%
NEW GOLD ISSUER LTD	3.24%
COMPAGNIE FIN RICHEMONT	3.21%
<b>PERCENTAGE OF TOTAL EQUITY HOLDINGS</b>	<b>45.30%</b>