

# Standard Bank Managed Fund

As at 30 November 2011

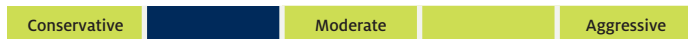
## Portfolio objective

This portfolio invests in equities and secure, high yielding fixed interest instruments, both domestic and offshore. The emphasis is on high quality shares and bonds providing an excellent balance between risk and return. The objective of the portfolio is to provide the investor with a balanced high calibre investment with security of capital. STANLIB Asset Management manages this portfolio.

## Portfolio facts

<b>Fund Managers</b>	STANLIB Wealth Management
<b>Underlying Managers</b>	STANLIB Asset Management
<b>Launch Date</b>	1 January 1989
<b>Fund size</b>	R 312 697 348,09
<b>Classification</b>	Onshore Managed
<b>Benchmark</b>	Conventional Balanced Fund
<b>Once-off Charges</b>	
Allocation Charges and Policy Fees	As per policy quote
Bid-offer Spread	0%
<b>Recurring Charges</b>	
Liberty Active Management Fee p.a.	2%
Fund Manager's Management Fee p.a.	0%
Maximum Shareholders' Participation in Surplus	10%
<b>Guarantee</b>	
At Maturity	Return of allocation at 3% p.a.
On Death before Maturity	The greater of: Return of premiums; Return of allocations plus 3% p.a.; or The value of investments

## Risk profile



The risk profile of this portfolio has been adjusted to reflect the applicable investment guarantee. The risk profile applies, provided the investor remains in the portfolio for the duration of its guaranteed term.

## Quarterly commentary (3rd quarter)

**Robin Eagar**  
(STANLIB)

### Fund Review

The Fund outperformed its SWIX benchmark by a tidy margin. The Fund remained fully invested over the quarter. The offshore exposure of the portfolio is just over 23 per cent. The offshore component is invested in equities namely British American Tobacco and the STANLIB High Alpha Global Equity Fund. British American Tobacco makes up 10.6 per cent of the total portfolio. British American Tobacco is a defensive play in a volatile world. The balance of the portfolio is invested in South African assets with 74 per cent invested in South African equities.

One of the star performers during the quarter was the Fund's investment in the New Gold ETF. The global debt crisis coupled to structural increase in the demand for gold plus a weaker South African Rand was positive for the New Gold ETF.

We made some adjustments to the equity portion of the portfolio. We made changes to the Resource exposure of the Fund. We continue to favour the diversified commodity shares over the single commodity stocks. The two resource trades we made were the sale of Exxaro (coal play) into Anglo American and the reduction in the Sasol holding and using its proceeds to increase the Fund's weighting in BHP Billiton. Both Anglo American and BHP Billiton are attractive relative to historical valuations, while Sasol is fully valued given its project pipeline and earnings growth profile.

Our Industrial exposure is 55 per cent of total portfolio equity. We have maintained our large exposure to consumer related shares in the Fund. We are of the opinion that the consumer will be the driver of South Africa economic performance over the next few years. Thus the Fund has large exposure to telecoms, retailers and healthcare. A large portion of the Fund is invested in MTN and Vodacom. Telecoms shares are cash generative with decent dividend payout ratios. Retailing shares such as Woolies, Shoprite and Mr. Price provide the Fund with direct exposure to the South African consumer. Healthcare remains a South African and global theme and the Fund's exposure to Aspen, Life Healthcare and Netcare will provide the necessary exposure to the sector. Financial shares make up 16 per cent of equities. FirstRand and Nedbank remain our preferred banking shares.

### Looking Ahead

Going into the 4th quarter 2011, we continue to position the Fund for moderate SA GDP growth that remains consumer driven. The Fund's SA equity holdings target companies that are exposed to the global commodity cycle and the South African consumer. Our commodity exposure is a hedge against continued global volatility and the European debt situation.

## Disclaimer

The information contained in this document does not constitute advice by Liberty. Whilst every attempt has been made to ensure the accuracy of the information contained herein, Liberty cannot be held responsible for any errors that may occur. Past performance cannot be relied on as an indicator of future performance. Investment performance will depend on the growth in the underlying assets, which will be influenced by inflation levels in the economy and prevailing market conditions. Source: Liberty, STANLIB.

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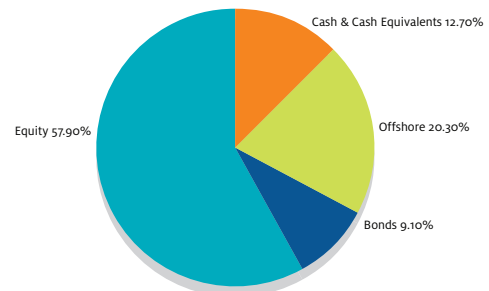
## Returns

### Rand returns

	Since inception	1 Year	3 Years	5 Years
<b>Single Premium Policies</b>				
Endowment	9.27%	8.54%	7.89%	4.89%
Retirement	9.96%	0.00%	9.00%	5.47%
<b>Annual Premium Policies</b>				
Endowment	9.52%	8.54%	7.97%	5.36%
Retirement	10.12%	9.19%	8.96%	6.04%
<b>Monthly Premium Policies</b>				
Endowment	9.37%	9.16%	8.64%	5.13%
Retirement	10.03%	9.87%	9.72%	5.81%

**Please Note:** Returns in this report are calculated on a sell-to-sell basis. Sell-to-sell returns apply to allocation (investment) amounts and are gross of any bid-offer spreads. These returns are net of tax, management fees and shareholder profit participation.

## Asset allocation



## Top 10 holdings

MTN Group Limited	11.22%
Sasol Ltd	7.77%
Anglo American Plc	6.63%
Billiton Plc	4.89%
SAB Miller Plc	4.10%
British American Tobacco Plc	3.98%
Compagnie Fin Richemont	3.88%
First Rand Ltd	3.80%
New Gold	3.43%
Steinhoff Int. Holdings	3.41%

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