

Excelsior Bond Portfolio



As at 31 December 2011

Portfolio objective

The Portfolio aims to achieve capital growth and income generation by investing in fixed interest securities. The Portfolio invests in a spread of government, public corporation and corporate bonds, fixed deposits and other interest-bearing securities.

Portfolio facts

Portfolio manager	Victor Mphaphuli
Management company	STANLIB
Launch date	June 2002
Portfolio type	Single Manager
Portfolio size	R 167,110,594
Benchmark	100% BESA All Bond Index

The performance of the portfolio benchmark over time provides the basis against which the portfolio manager will be measured.

Please consult the current portfolio grid for any current restrictions on the availability of portfolios for new business and switching.

Who should invest in this portfolio

This portfolio is suited to the investor who:

- wants to invest in a high quality portfolio of fixed interest investments
- has an investment horizon of at least 5 years
- is prepared to accept high fluctuations in returns from year to year

Risk profile

Conservative	Moderate	Aggressive
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No adjustment has been made to the above risk profile for the guaranteed version of the portfolio. If a guarantee is selected on the portfolio, then the risk profile will be lower, provided the investor remains in the guaranteed portfolio for the duration of its guaranteed term.

What return is this portfolio designed to achieve?

Expected return*	CPI + 3%
Investment horizon	5 years

The Consumer Price Index (CPI) measures the increase in the price of the basket of goods an average family would buy over a specified period of time.

* Expected return is after the deduction of tax but before any Liberty Life charges and fees have been deducted.

Quarterly commentary (3rd quarter)

During the quarter, returns on bonds were largely driven by movements in the yield curve, with the long-end underperforming the other sectors. Exposure to credit has also contributed to the longer-term bond performance.

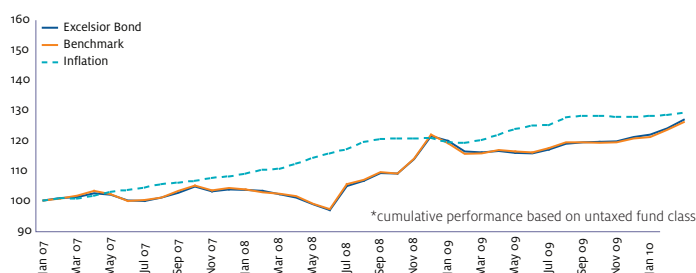
During the third quarter of 2011, the weighting in the long end of the yield curve was increased. Cash holdings were reduced to fund the purchase of term assets. Credit bonds holdings were retained at an overweight compared to the benchmark.

The modified duration was increased from 5.5 years to 6.1 years, which is marginally above the benchmark as domestic bond yields declined.

The SARB MPC left rates unchanged in both meetings during the quarter, changing their focus from being inflation oriented to being much more concerned about domestic growth and the deteriorating growth outlook from developed markets.

As stated, a tactical shift was implemented to lengthen duration. The long-term outlook for bonds does, however, remain volatile.

Performance

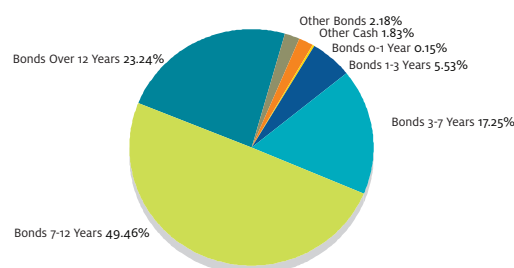


Returns

	3 Months	6 Months	1 Year	2 Years	3 Years	5 Years	8 Years
Taxed	2.55%	5.17%	7.50%	10.09%	6.09%	6.88%	7.45%
Retirement Annuity	3.38%	6.88%	9.53%	12.58%	8.22%	9.18%	9.50%
Untaxed	3.42%	6.89%	9.68%	12.51%	8.12%	9.14%	10.09%
Company	2.63%	5.28%	7.46%	9.91%	6.06%	6.94%	7.54%
Benchmark	3.17%	3.25%	4.96%	9.05%	9.53%	9.69%	12.87%
Inflation	1.18%	2.66%	6.12%	4.84%	5.17%	7.11%	5.99%

Please Note: The above investment returns are after four-fund tax has been deducted but before any Liberty Life charges have been deducted, with applicable distributions reinvested and are on a sell-to-sell basis. They are applicable to single contributions and are for Excelsior 300 and 500 Series products for the periods above. Investment returns for periods less than one year are not annualised.

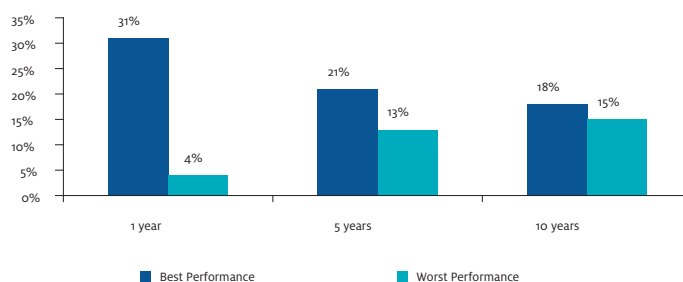
Sector allocation



*asset allocation based on untaxed fund class

Return volatility

The graph below indicates the volatility of annual investment returns for an investor in this portfolio. The highest and lowest annual returns over 1, 5 and 10 year intervals have been shown based on the portfolio being invested in the benchmark. The calculations are based on investment returns during the 20 years to 01/01/2007.



No allowance has been made for the impact of tax or charges and fees in calculating these returns.

Disclaimer

The information contained in this document does not constitute advice by Liberty Life. Whilst every attempt has been made to ensure the accuracy of the information contained herein, Liberty Life cannot be held responsible for any errors that may occur. Past performance cannot be relied on as an indicator of future performance. Investment performance will depend on the growth in the underlying assets, which will be influenced by inflation levels in the economy and prevailing market conditions. Source: Liberty Life, STANLIB.

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