

Excelsior Shari'ah Equity Portfolio



Own your life

As at 31 October 2011

Portfolio objective

The Fund aims to generate capital growth over the medium to long term, whilst conforming to the religious and cultural beliefs of Muslim investors. The Fund invests in a mix of South African and foreign equity securities, including financial instruments, and when appropriate, other securities such as non-equity securities as may be permitted by the Shari'ah Standards of the Accounting and Auditing Organization for Islamic Financial Institutions.

Portfolio facts

Portfolio manager	Suhail Mohamed & Shawn Stockigt
Management company	STANLIB
Launch date	July 2007
Portfolio type	Single Manager
Portfolio size	R 100,399,783
Benchmark	100% FTSE/JSE All Share Index

The performance of the portfolio benchmark over time provides the basis against which the portfolio manager will be measured.

Please consult the current portfolio grid for any current restrictions on the availability of portfolios for new business and switching.

Who should invest in this portfolio

This portfolio is suited to the investor who:

- wants to achieve real returns over their investment horizon after the deduction of tax but before any Liberty Life charges and fees have been deducted
- has an investment horizon of at least 10 years
- is prepared to accept significant fluctuations in returns from year to year

Risk profile

Conservative	Moderate	Aggressive
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No adjustment has been made to the above risk profile for the guaranteed version of the portfolio. If a guarantee is selected on the portfolio, then the risk profile will be lower, provided the investor remains in the guaranteed portfolio for the duration of its guaranteed term.

What return is this portfolio designed to achieve?

Expected return*	CPI + 4.5%
Investment horizon	10 years

The Consumer Price Index (CPI) measures the increase in the price of the basket of goods an average family would buy over a specified period of time.

* Expected return is after the deduction of tax but before any Liberty Life charges and fees have been deducted.

Quarterly commentary (3rd quarter)

Fund review

For the fourth quarter of 2010 your fund returned 7.49% adding to the strong performance achieved in the third quarter. The fund underperformed its benchmark for the year which is attributed to the funds underweight position in resource counters relative to its benchmark.

The strong performance of the South African market as a whole was led by a rally in commodity stocks which were supported by investors taking comfort in slightly improved economic data, the US Federal Reserve's further quantitative easing (or QE2 as it has become known) and an increased appetite for mergers and acquisitions in the resources sector. As mentioned in previous notes, foreigners continue to be buyers of South African equities and were net buyers of R16.9bn (buying some R14.66bn in the last two months of the year) worth of South African listed companies.

Resource stocks outperformed Industrial stocks over the quarter. The reduction of the funds relative underweight in resources during the third quarter helped the fund's performance during the final quarter of the year. The relatively strong rand (the rand appreciated by 7% against the dollar in December 2010) however continues to put pressure on profits of South African manufactures and mining companies.

New additions to the fund include Nampak (JSE Code: NPK) and Adcock (JSE Code: AIP). We increased your funds exposure to MTN Group (JSE Code: MTN).

Looking Ahead

Generally we have seen companies' earnings stabilise after being under pressure over the past few years with most of this a result of the extensive cost cutting exercises that companies have implemented which are now bearing fruit. In the medium term these benefits have flowed through but a company can only grow profits by cutting costs for a limited period. We now need to see growth on the revenue line and early signs of improved consumer spending as lower interest rates have their impact are now leading to slightly loser purse strings by consumers which should generally bode well for domestically oriented listed companies.

Our focus remains on the balance sheet of companies to determine where value exists (there is a big difference between cheap and undervalued). It is also important to get an understanding of what level of operating margin is sustainable for a particular business: some companies have benefited from super profits in the past and to expect those margins going forward is not advisable.

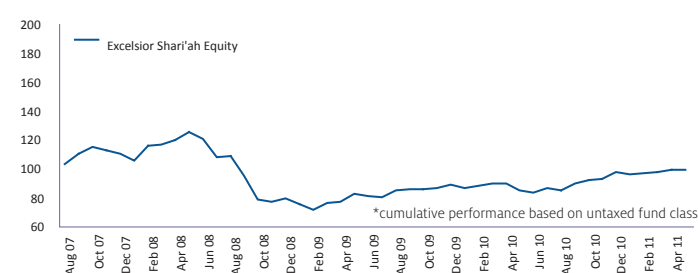
Disclaimer

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Performance

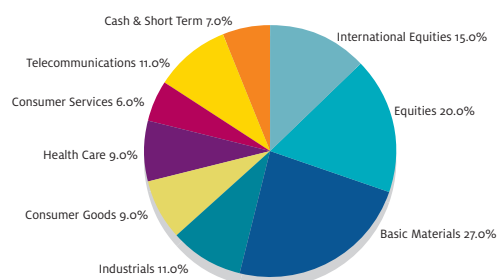


Returns

	3 Months	6 Months	1 Year	2 Years	3 Years
Taxed	1.94%	-2.01%	4.53%	6.05%	6.81%
Retirement Annuity	2.11%	-2.18%	4.94%	6.63%	7.50%
Untaxed	2.11%	-2.18%	4.94%	6.63%	7.50%
Company	1.79%	-1.86%	4.18%	5.56%	6.24%
Benchmark	5.65%	-0.33%	10.22%	13.56%	17.96%
Inflation	1.45%	2.68%	5.69%	4.33%	4.93%

Please Note: The above investment returns are after four-fund tax has been deducted but before any Liberty Life charges have been deducted, with applicable distributions reinvested and are on a sell-to-sell basis. They are applicable to single contributions and are for Excelsior 300 and 500 Series products for the periods above. Investment returns for periods less than one year are not annualised.

Sector allocation



*asset allocation based on untaxed fund class

Top ten equity holdings

MTN Group Limited	11.4%
Billiton Plc	8.5%
Anglo American Plc	8.4%
Sasol Ltd	7.4%
Adcock Ingram Holdin	6.0%
Life Healthcare Grou	5.8%
Omnia Holdings Ltd	5.6%
Kumba Iron Ore Limit	5.0%
Nampak Ltd	4.9%
Advtech Limited	4.5%

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